



## **Healthcare Purchasing under Accountable Care Incentives: How Will Provider Groups Define Value?**

**June 25, 2013**

**Washington Marriott Wardman Park, Washington, D.C.- Madison Room**

New financial pressures facing hospitals and health systems will cause them to focus on supply costs with increased scrutiny of high-cost medical devices, equipment and pharmaceutical therapies. Health care providers are rapidly establishing new arrangements like accountable care organizations (ACOs) and health care bundles that will make them responsible for caring for defined patient populations with predetermined budgets. It is presently unknown whether ACOs and other forms of cost pressures will fundamentally alter the way that health care systems make purchasing decisions. This meeting will examine emerging strategies that provider groups are developing to manage supply costs, the establishment of new relationships with biopharmaceutical and device manufacturers, and the potential impacts of these new activities on delivery and product innovation.

**8:00 a.m. Breakfast**

**8:30 a.m. Welcome and Introduction**

Stuart Altman, PhD, Professor of National Health Policy, Brandeis University

**8:45 a.m. Healthcare Supply Chain Management: Opportunities and Challenges**

Presenter: Scott Caldwell, CEO, The Resource Group LLC, Ascension Health Alliance

**9:45 a.m. Medical Device Evaluation and Purchasing under Future Health Spending Pressures**

Moderator: Rob Mechanic, Executive Director, Health Industry Forum, Brandeis University

Panelists: Lawrence H. Cohn, MD, Physician Director of Medical Device Technology, Partners Healthcare

Jim Olsen, SVP Materials Resource Management, Carolinas Healthcare System

Shamiram Feinglass, MD, MPH, former VP for Global Medical Affairs and Regulatory Policy, Zimmer Inc.

Parashar Patel, VP Global Health Economics and Reimbursement, Boston Scientific

**11:00 a.m. Break**

**11:30 a.m. Establishing Medical Policies for Drugs and Biologics: What Will ACOs Do Differently and How Will Manufacturers Respond?**

Moderator: Robert Dubois, Chief Science Officer, National Pharmaceutical Council

Panelists: Sharon Levine, MD, Director and Senior Advisor for Public Policy, Pharmacy, and Professional Development, Permanente Medical Group

Christine Solberg Strahl, PharmD, Specialty Pharmacy Program Manager, HealthPartners

Greg Smith, Senior Director and Head, US Health Economics and Outcomes Research, Pfizer Oncology

Erik Johnson, Senior VP, Avalere Health

**12:45 p.m. Lunch**

**1:00 p.m. Implication of ACOs and Health Care Reform on Medical Product Innovation**

Moderator: Stuart Altman, PhD, Professor of National Health Policy, Brandeis University

Panelists: David Nexon, Senior Executive Vice President, Advanced Medical Technology Association ("AdvaMed")

Lawton R. Burns, PhD, MBA, Chair of the Health Care Management Department,  
The Wharton School, University of Pennsylvania

Mahesh Krishnan, MD MPH, VP Clinical Research, DaVita Inc.

**2:00 p.m. Meeting adjourns**